

## Advent International S.A.R.L.

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**Tel:** +33 (0) 1 55 37 29 00 **Fax:** +33 (0) 1 55 37 29 29

**Website:** <http://www.adventinternational.fr>

**Capital managed/advised:** \$ 10.3bn (global)

**International Affiliates/Offices:** Advent International plc (London), Advent International B.V. (Amsterdam), Advent International GmbH (Frankfurt), Advent International Advisory s.I. (Madrid), Advent International Srl (Milan), Advent International Corporation (Boston), Advent International Romania SRL (Bucharest), Advent International Kft. (Budapest), Advent International Sp. z.o.o. (Warsaw)

**Funds managed/advised:** Advent International GPE IV, Advent International GPE V, Advent Central & Eastern Europe II, Advent Central & Eastern Europe III, Latin American Private Equity Fund II, Latin American Private Equity Fund III

**Geographic focus:** Western Europe, Global

**Stage/Sector focus:** Buyouts/ buy-ins, Growth Capital, MBO, Secondary Direct Investments, Replacement Capital, Turnaround. Basic Industries/ Chemicals, Beverages, Distributors, Financials, Food & Drug Retailers, General Industrials/ Engineering, General Retailers, Health, Information Technology Hardware, Leisure, Entertainment & Hotels, Media & Photography, Oil/ Gas/ Mining, Packaging, Restaurants & Pubs, Software & Computer Services, Support Services, Telecommunication Services, Transport

**Company Profile:** Advent International is one of the world's leading private equity firms, with over €8 billion (\$10 billion) in cumulative capital raised and offices in 14 countries across Western and Central Europe, North America, Latin America and Asia Pacific. Worldwide, we have invested in over 500 companies and have helped businesses raise well over €8 billion (\$10 billion) through public equity and debt offerings. These include over 130 IPOs on major stock exchanges worldwide. Advent is committed to helping management teams build successful businesses by applying its industry expertise, international resources and local market knowledge.

## Eric Adjoubel Dipl Ing, MBA

[eadjoubel@adventinternational.fr](mailto:eadjoubel@adventinternational.fr)



### Previous Employment:

**1983-1994 - Apax Partners & Co** Partner

Venture Capital France

**1980-1983 - ITT (CGCT)** Marketing Manager

Telecoms International

**1977-1980 - Alcatel** Area Sales Manager

Machine Tools International

### Key Investment Details:

**Materis** - France LBO 2001 Lafarge speciality materials

**BCS** - France Development 2000

Manufacturer of part-baked frozen bread and rolls

**Elior** - France MBO 1999 Concession & contract catering

**Position:** Managing Director

**Date joined:** 1998

**Languages:** English

**Sector Specialisation:** All Sectors Considered

## Cédric Chateau MBA

[cchateau@adventinternational.fr](mailto:cchateau@adventinternational.fr)



### Previous Employment:

**2001-2005 - PAI Partners** Investment Officer  
France

**1998-2001 - Deloitte & Touche** Auditor Western Europe

### Key Investment Details:

No information supplied

**Position:** Principal

**Date joined:** 2005

**Languages:** English, Spanish

**Sector Specialisation:** Food Producers & Processors, General Industrials/ Engineering, Packaging

## Guillaume Darbon MBA

[gdarbon@adventinternational.fr](mailto:gdarbon@adventinternational.fr)



### Previous Employment:

**1996-1998 - LVMH Asia Pacific** Business

Development Hong Kong

**1995 - Financière Natexis** Associate Private Equity France

### Key Investment Details:

**Materis** - France LBO 2001 Lafarge speciality materials

**BCS** - France Development 2000

Manufacturer of part baked frozen bread and rolls

**Avisium** - France Development 1999 E-procurement specialist

**Position:** Principal

**Date joined:** 1998

**Languages:** English

**Sector Specialisation:** Beverages, Food Producers & Processors, General Retailers, Health

## Damien Lestang-Hourcastagné MBA

[dlestang@adventinternational.fr](mailto:dlestang@adventinternational.fr)



### Previous Employment:

**2002-2003 - BNP Paribas Leveraged Finance**

Analyst LBO Financing Germany

**2001-2002 - AGF Private Equity** Analyst Venture Capital France

### Key Investment Details:

No information supplied

**Position:** Associate

**Date joined:** 2003

**Languages:** English, German

**Sector Specialisation:** Beverages, Distributors, General Retailers, Household Goods & Textiles, Leisure, Entertainment & Hotels, Media & Photography, Personal Care & Household Products, Support Services, Telecommunication Services