



Entry
Form
2nd annual
Life & Pensions awards
Summer 2008

Closing date for
submissions:
30th May 2008

Life & Pensions AWARDS 2008

The second annual Life & Pensions Awards will be presented in London in Summer 2008. The awards recognise excellence by the leading insurance and pensions providers in the field of risk, capital and financial management.

The Life & Pensions awards are divided into institutional and individual awards and the winners will be selected using journalistic and financial performance criteria. Submissions for awards may incorporate standard shareholder or regulatory disclosures (for example, the 2007 annual report) but need to include exclusive and relevant additional disclosures.

Nominations are invited from eligible candidates themselves, and also banks, vendors or service provider companies that have worked with the nominee. We also welcome nominations for awards from banks, vendors or service provider companies that have worked with the nominee.

Submission
deadline:
Friday 30th May
2008

Categories

Pension agreement of the year

This award recognises a negotiated arrangement between the representatives of pension scheme members and the sponsors. The agreement should be robust, and should highlight excellence in risk management. Either party to the agreement may propose the award.

Deal of the year

This award highlights excellence in insurance and pensions risk and capital management. Examples of eligible deals could be a hedging transaction, a takeover or a capital markets funding transaction conducted by or involving an insurance or pensions company.

Innovation of the year

This award is for providers of retail life and pensions products, with focus on risk management excellence from both the consumer and provider perspective.

CRO of the year

This award pays tribute to the achievement of a Chief Risk Officer at an insurance company or pension fund. The recipient needs to demonstrate measurable impact on their institution over the previous 12 months.

Pensions risk manager of the year award

The recipient of this award will be an individual such as a Trustee who has made a significant contribution in the field of pensions risk management.

Multinational insurer of the year

This award recognises both success in business and innovation, and risk and capital management excellence, within the context of a multinational insurance group.

Regional insurer of the year

The award recognises business vision and risk & capital management excellence for an insurer that operates solely within one country.

Specialist insurer of the year

This award recognises excellence among insurers that specialise in a single line of business, for example pension buyouts. We would expect nominees to include examples of transactions in their award submission.

Pension fund of the year

This category is open to occupational single company pension funds, multi-sponsor/industry-wide schemes, and state/local government pension funds. Either the corporate sponsor or pension fund/trustee company may propose this award. This award pays tribute to organisations that have deployed risk management skill in meeting obligations and balancing the interests of stakeholders.

Nominations are requested for the following category:

Regulator of the year

This award pays tribute to a regulator or supervisor of insurance and/or pensions companies. The recipient must have demonstrably increased financial stability, industry competitiveness and policyholder/member protection, in a risk and capital management context.

The following category will be decided based on a poll:

L&P Technical contribution of the year

This award will be given to the authors of a technical paper published in Life & Pensions magazine between March 2007 and March 2008, on the basis of a poll of contributors/referees.

For more details email: kaifeng.chen@incisivemedia.com



Entry criteria

Recognising excellence and superior performance

Life & Pensions has quickly established a reputation for excellence through its unique and high quality coverage of the life and pensions market. Winning a Life & Pensions Award is recognition of achievement in the complex and important field of risk and capital management for the insurance and pensions community.

Winners will receive a Life & Pensions awards trophy, certificate and be able to use the Life & Pensions awards logo to promote their success. So if you believe your business, strategy and approach are among the best in the market now is the time to apply.

Eligibility

You should read carefully the entry criteria for the categories you are interested in and ensure that you are entering the most appropriate categories. Some are open to a particular company type; others are restricted to individuals or departmental nominations as well as corporate entries but need to include exclusive and relevant additional disclosures with detail on the achievement that can be written up and published by the Life & Pensions editorial team. If you are entering one of these categories you should make it clear precisely who or what part of the company is being nominated. You may enter more than one project or program in a category. Joint entries are permitted and this should be stated on the entry form.

To enter

Please submit 3 hard copies or email a 500 word statement outlining why your entry should win. This should be on plain paper and not mounted on card, etc. (It is preferable that you send your 500 word statement via email (Word document) to aaron.woolner@incisivemedia.com). The entire statement should be presented as a single document and not broken up into short statements and used as introductions to sections of a longer document. By all means refer to background material that has been included but keep to a simple formula of

statement first, background second. Remember, this statement will be the first part of the entry the judges see, so it must “tell the story”. Only three copies of the background material will be required.

Evidence of achievement

It is essential that you include clear evidence of achievement or explanation of why the achievement is significant or innovative. The judges will expect a clear statement of objectives and targets supported by evidence that these targets were reached. In some categories, business growth may be the target. This should be clear and the achievement of it demonstrated in measurable terms. All the information contained in the entries and marked confidential will remain so, and will not be released without the permission of the entrant.

Supporting material

The judges like to have relevant supporting material. Research documents, customer brochures, screengrabs and customer testimonials all help demonstrate to the judges in a practical way what the entrant has achieved and should be included where relevant.

If you would like us to view computer disks, CD-Roms, etc please include a single copy. The panel of judges will also review relevant websites so full addresses and access codes should be provided. The most important point to focus on when preparing the background material and supporting evidence is that it is quality and relevance that matter, not quantity.

Sponsorship

For information on sponsorship opportunities please contact:

Antony Chambers

T: +44 (0)20 7968 7637

E: antony.chambers@incisivemedia.com

or

Elisabeth Ashcroft

T: +44 (0)20 7484 9916

E: elisabeth.ashcroft@incisivemedia.com

Advice to entrants/ how to enter

I wish to enter the following category in the Life & Pensions Awards 2008:

I wish to nominate the following regulator or supervisor in the category Regulator of the year 2008:

I wish to vote for the following technical paper in the category Technical contribution of the year:

name of paper:

issue date:

*

*see life-pension.com for online versions of all papers

Please tick here if this is a joint entry.

Entry submitted on behalf of:

Please note – due to the number of entries we cannot confirm receipt of individual entries.

I am interested in attending the awards presentation – please send me more information.

Entrant's contact information

Title (Mr/Ms/etc)

First name

Last name

Job title

Company name

Company address

City

State/zip

Email

Tel

Fax

Signature

Date



A completed and signed entry form should be attached to the outside of ALL packages for ease of administration.

Please be specific about who is submitting the entry. Whatever you put at the top of the form will be used when the finalists are announced.

Please send your statement of no more than 500 words summarising the entry/nomination via email (Word document) to aaron.woolner@incisivemedia.com

Each entry should be packaged separately – i.e. if you submit more than one entry, then they must not be packed up together. Eight copies of other supporting material, financial results, promotional brochures or samples of advertising should be provided. (Only one copy of any disks, videos, tapes etc required)

Post or email your completed entry direct to:
 Aaron Woolner, Incisive Media,
 Haymarket House, 28/29 Haymarket, London
 SW1Y 4RX, UK
 T: +44 (0)20 7484 9819
 E: aaron.woolner@incisivemedia.com

NB If you are entering more than one category a separate entry form for each is required. Entry forms may be photocopied or downloaded from life-pensions.com/awards

NB All entries are non-returnable unless clearly requested otherwise. Arrangements for collection of any entries should be made by calling +44 (0)20 7484 9927 before 15th July 2008.

Please tick if you will be collecting this entry.

life-pensions.com/awards